

Script: Realtor's 30 Second Homeowner Script

“Mr. and Mrs. Seller I am a great Real Estate Agent and I work with a great company. I need to spend all my time finding buyers for your home and not on the phone placed on hold with lenders. So...I have teamed up with a national company that has 4 years experience and an incredible success rate in getting Short Sales approved. They specialize in a government program that may be able to get your deficiency forgiven and get you \$3,000 at closing. There is a small charge to the seller and I really think it's worth it. Let me have Jim with Nationwide Short Sale Solutions give you a call to explain their services in detail.”